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NOTE:

A meeting occurred on 7/28/26 with EPC planning (Justin Kilgore in Joe Letke's absence) and engineering (Joe Sandstrom). The comment responses reflect the agreed upon method for adequately addressing the comments provided in review 2.

**Sunflower Landscapes
Variance of Use
Letter of Intent**

March 31, 2026

Owner:

Dennis & Joan Hathcock Revocable Trust
12420 N Meridian Road
Elbert, CO 80106

Applicant:

Sunflower Landscapes
7425 Adventure Way
Colorado Springs, CO 80923
Phone: (719) 661-5049
Email: dustin@sunflower-landscapes.com

PDC File No. VA265

Planner: Vertex Consulting Services, Nina Dossey
5825 Delmonico Drive, Suite 320
Colorado Springs, CO 80919
719-433-2018
Nina.dossey@vertexcos.com

Tax Schedule No: 53040-05-004

Acreage: 5.01 Acres

Zoning: RR-5 (Residential Rural), CAD-O (Commercial Airport Overlay)

Site Location, Size, Zoning:

Vertex Consulting Services, on behalf of Sunflower Landscapes, is respectfully submitting a variance of use application for the proposed contractor equipment yard. The property is located west of Mohawk Road and north of Woodmen Road. The 5-acre property is presently zoned RR-5 (Residential Rural), CAD-O (Commercial Airport Overlay). The proposed variance of use is compatible with the surrounding existing commercial uses and is consistent with the Your El Paso Master Plan.

The property is surrounded by the RR-5, but the surrounding developed area is either largely commercial in nature or within the City of Colorado Springs:



Proposal:

The property owner intends to utilize the property for a contractor equipment yard for a landscape company known as “Sunflower Landscapes”. There will be no indoor or outside storage of raw materials, nor will they be hauled on or off the site. Two separate phases are being proposed:

Phase 1

- Total employees: 38
- Items stored onsite
 - 8 crew trucks
 - 5 trailers
 - 25 stand on mowers
 - 2 full size skid loaders
 - 2 small walk behind skids
- **Average Daily Trips: 66**
- Hours of Operation
 - Monday-Thursday 6:30am- 5:00pm
 - Friday 6:30am- 3:30pm
- Structures
 - Office (existing)
 - Shop (existing)

Update per TIS or remove.

Response: apologies for accidentally missing this change in the document previously.

Given the residential nature of the surrounding lots, could this be moved to 7am instead of 630am? **RESPONSE: adjusted**

?

RESPONSE: an additional traffic section was added to explain how/why there may be differences in the TIS vs what is shown here and this reflects actual operations.

Phase 2

- Total employees: 95
- Items stored onsite (Note, no change)
 - 8 crew trucks
 - 5 trailers
 - 25 stand on mowers
 - 2 full size skid loaders
 - 2 small walk behind skids
- **Average Daily Trips: 114**
- Hours of Operation (Note, no change)
 - Monday-Thursday 7am- 5:00pm
 - Friday 6:30am- 3:30pm
- Structures
 - New Shop 39 x 89
 - New Office 45 x 70

Update per TIS or remove

Request & Justification:

The purpose of this application is to request approval of a variance of use to allow for a contractor equipment yard in the RR-5 zoning district. The pages that follow address each one of the Variance of Use criteria included within Section 5.3.4 of the El Paso County Land Development Code:

Staff is struggling to determine how this proposal satisfies the applicable approval criteria. With more than 90 employees proposed, 8 crew trucks, skid loaders, 630am start time - this represents a high-intensity use, and additional justification is needed to demonstrate compliance.

The strict application of any of the provisions of this Code would result in peculiar and exceptional practical difficulties or undue hardship.

A Contractor's Equipment Yard is in the surrounding neighborhood are undergoing a transition from what where many lots have been converted lots will then be annexed into the developments located on all sides the transition of uses in this manner rezone the property or to seek approval.

RESPONSE: The variance of use is limited to what is included in the LOI and site plan. in this case, an additional self-imposed condition of approval has been added to limit the traffic. This is NOT the same as what would be allowed within industrial zones where such limitations on hours, trips, parking, etc are not required.

strict. This property is anticipated that the Code does not allow for such conditions are to either

V1 comment regarding self inflicted hardship narrative: The property was acquired with its existing zoning and associated development limitations. The requested variance does not appear to result from a hardship created by the Land Development Code, but rather from the applicant's desire to establish a use that is not otherwise permitted.

A Contractor's Equipment Yard is permitted only within the I-3 (Heavy Industrial) and M-1 districts, or as a special use in conjunction with a Rural Home Occupation, which requires the property owner to reside on-site. The subject property does not meet these criteria, and compliance through rezoning presents a substantial and unreasonable hardship.

Rezoning the parcel to an Industrial zoning district is neither practical nor appropriate. zoning would allow a wide range of high-intensity uses that could be incompatible with surrounding development, creating potential adverse impacts well beyond the applicable. Imposing such zoning would introduce land use entitlements that exceed the intended activity and undermine neighborhood compatibility.

RESPONSE: This is not a self imposed hardship. As discussed, the additional history regarding the conversion of the use many years ago by others has been added. The additional history of the current business being in 2 locations rented elsewhere and this would represent the one location purchased by the owners as their only site.

Additionally, the property is not served by central water or sanitation services. Industrial districts are generally intended to be supported by centralized infrastructure due to the demands typically associated with industrial uses; without these services, rezoning is infeasible. The proposed Contractor Equipment yard utilizes very little water. No onsite utilized other than for the office, which is for employees only. Sunflower Landscapes contracts with who utilizes their water to wash vehicles. If the variance of use is approved, the property comply with all State Water Engineer requirements and will obtain a change in use we required by the State.

The variance of use process represents the only reasonable path. Granting the variance would allow a narrowly tailored, low-impact ancillary use of the property in comparison to what is permitted in the industrial zones without introducing broader industrial entitlements, and without creating incompatibility with the surrounding area. This property was converted to a contractor equipment yard many years ago and no longer functions as a rural residential lot. Denial of the variance would deprive the property of reasonable use while providing no corresponding public benefit.

- The variance of use is generally consistent with the applicable Master Plan;

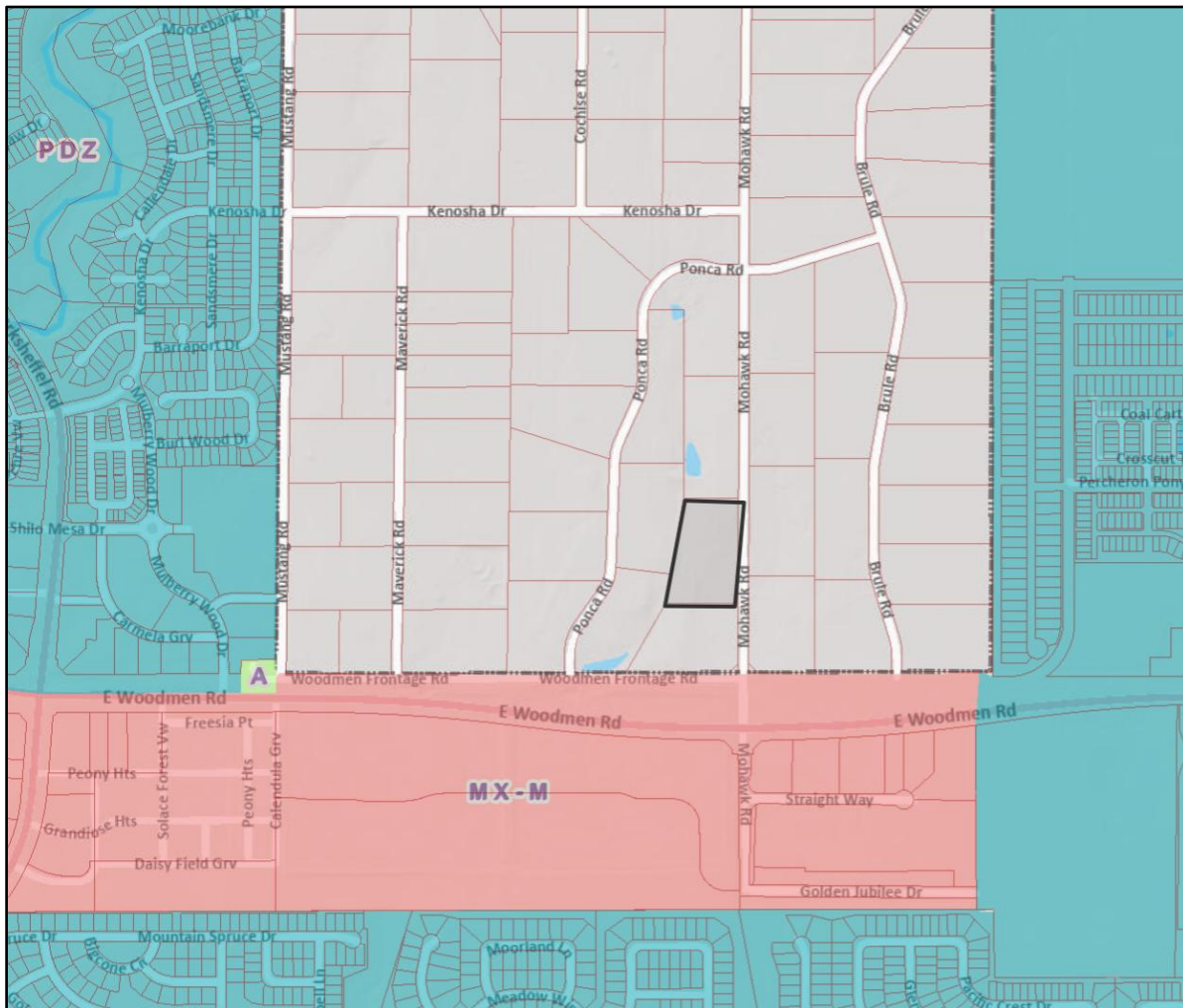
Please see the Master Plan analysis below.

95 employees is not low impact. See relevant comment above.

RESPONSE: with the self-imposed conditions it is compared to industrial zoning land uses.

- *The proposed use is compatible with the surrounding area, harmonious with the character of the neighborhood, not detrimental to the surrounding area, not detrimental to the future development of the area, and not detrimental to the health, safety, or welfare of the inhabitants of the area and County;*

The proposed contractor equipment yard is compatible with the surrounding area and harmonious with the established character of the neighborhood. This portion of the County is actively transitioning toward urban development associated with the City of Colorado Springs, as illustrated on the zoning map below:



Within this County enclave, many remaining parcels historically zoned rural have already been repurposed for non-residential and semi-industrial uses that bridge rural and urban conditions(see map on page 2).

As shown in the referenced map and accompanying aerial imagery, contractor equipment yards are a predominant and defining feature of the area, with seven existing contractor equipment yards located within the immediate neighborhood, including one directly

adjacent to the subject property. Additional surrounding uses include four churches, a school, a gunsmith, a taxidermy business, a trucking company, and a kennel. These uses demonstrate a long-established pattern of non-residential activity that is neither singular nor isolated, but characteristic of the area's development pattern.

The aerial imagery further confirms that large accessory structures and outdoor storage are common throughout the neighborhood, irrespective of whether parcels are utilized for residential or commercial purposes. The proposed use is therefore consistent in scale, intensity, and operational character with existing development and will not introduce visual, noise, traffic, or use impacts beyond what is already present and accepted in the area.

The proposed contractor equipment yard is not detrimental to surrounding properties, nor does it impede the future development of the area. To the contrary, the request reflects the ongoing evolution of this enclave as it transitions toward urban incorporation, where mixed service, institutional, and contractor-oriented uses are already well established. The proposed use does not preclude future redevelopment and can be readily discontinued should urban-scale development occur.

The request is also not detrimental to the health, safety, or welfare of area residents or the County. The use is low-intensity and comparable to existing nearby operations that have coexisted without demonstrated adverse effects. Traffic generation will not result in the need for offsite improvements (see Traffic Study submitted in support of the application). Utility demand and operational impacts are minimal and consistent with surrounding uses.

Finally, note that if the property owner lived on-site and daily trips were reduced by 16, the contractor equipment yard would meet the criteria for a Rural Home Occupation. In that case, it would not require a use variance and could instead be approved through an administrative special use permit. The requested variance therefore represents a modest, narrowly tailored accommodation that recognizes functional equivalency rather than a fundamental change in land use. Given the surrounding context, the variance of use aligns with existing and planned development patterns and satisfies all applicable compatibility and public welfare review criteria.

If the proposed use is approved, the property owner will be required to fully comply with the landscape plan submitted in support of the application. All outdoor storage and parking areas will be screened from view by fencing. New trees are proposed along the eastern property line to soften and disrupt views of the proposed fence, with additional tree plantings planned in conjunction with the Phase 2 office construction. With the implementation of these screening and landscaping measures, the proposed use will be

compatible with and harmonious to the adjacent residential properties to the north and east.

- *The proposed use will be able to meet air, water, odor or noise standards established by County, State or federal regulations during construction and upon completion of the project;*

The proposed use is a contractor equipment yard to be served by an existing permitted well and septic. The activities onsite will not be in violation of the El Paso County noise ordinance. Employees will report to the property at 7:00am and leave until they return at 3:30-5:00pm when their workday ends. The majority of the machinery will not be running onsite but will be brought to the jobsite. The subject property will not be open to the general public.

The construction of the proposed office and shop proposed with phase 2 will be in compliance with all El Paso County and State air quality regulations. After construction, the use will continue to meet all air, water, odor or noise standards.

- *The proposed use will comply with all applicable requirements of this Code and all applicable County, State and federal regulations except those portions varied by this action;*

The proposed contractor equipment yard is within the RR-5 zoning district. Table 5-4 of the Land Development Code identifies the density and dimensional standards of the RR-5 zoning district:

- Minimum lot size: 5 acres
- Front Setback: 25 feet
- Side Setback: 25 feet
- Rear Setback: 25 feet
- Maximum Height: 30 feet

The existing structures meet all setback requirements, and the proposed new structures will meet all setback and height requirements of the RR-5 zoning district, as depicted on the variance of use site plan.

- *The proposed use will not adversely affect wildlife or wetlands;*

There are no wetlands or significant wildlife habitat onsite.

- *The applicant has addressed all off-site impacts;*

There are no anticipated additional off-site impacts except for a minor increase. MTCP does not include Mohawk Road. This is not a retail location, and patronage is not anticipated at this site. It is anticipated that approximately 66 additional average daily trips will be added as a result of this use. No offsite improvements are required for the variance of use. Please see the Traffic Impact Study submitted in support of the application for additional detail regarding traffic generation.

RESPONSE: clarification has been added regarding the TIS along with the self-imposed conditions.

Please revise the statement so that it reflects the additional average daily trips calculated in the TIS.

Major unresolved issue: The proposed parking is insufficient and does not demonstrate compliance with the Land Development Code. Although the applicant indicates employees will carpool, this is voluntary and cannot be relied upon to satisfy required parking standards. Please revise the parking layout, number of staff, or otherwise demonstrate compliance with the Code.

- ~~The site plan for the proposed variance of use will provide for adequate parking, traffic circulation, open space, fencing, screening, and landscaping; and/or~~

RESPONSE: a specific request has been added regarding the number of parking spaces.

The Land Development Code requires a minimum of 1 parking space per area. The site plan depicts a total of 11,721 square feet of building to contractor equipment yard at full buildout. This results in a total of 16 parking spaces required. The owner has planned for a total of 47 parking spaces, which includes parking of equipment and employees. The employees of Sunflower Landscapes carpool to the property, oftentimes in vans. There are currently only 20 employee vehicles onsite at any time on average today. There are more than enough parking spaces planned to ensure there is adequate parking onsite. Please see the Traffic Study submitted in support of the application for additional details regarding trip generation.

- *Sewer, water, storm water drainage, fire protection, police protection, and roads will be available and adequate to serve the needs of the proposed variance of use as designed and proposed.*

Water is provided by a permitted well and sewage is treated with an onsite wastewater treatment system (OWTS). The property is within the Falcon Fire Protection District. El Paso Sherriff's Department will respond to any emergency reported onsite. The proposed contractor equipment yard will take access from Mohawk Road, a County owned and maintained right-of-way.

Master Plan Elements

Below is an analysis of the various El Paso County Master Plan elements.

Your El Paso County Master Plan Analysis

Chapter 1 of Your El Paso Master Plan (2021) states that the Plan is "general in nature-it cannot tackle every issue in sufficient detail to determine every type of necessary action." In addition, Chapter 1 goes on to state that the Plan "is intended to provide clearer and more coordinated policy, resulting in a document that effectively communicates County goals and identifies specific actions to achieve both County-wide and local area objectives." When taken together, these two statements suggest to the reader that the Plan may only address certain issues at a cursory level and that specific steps or actions for addressing such issues may not be offered within the Plan. That conclusion is certainly the case in numerous instances and with regard to a variety of topical areas. However, where that is not the case is with respect to the variance of use request, as identified below in an analysis of Chapter 3 of the Plan.

Key Area Analysis

The subject property is not identified in the Plan as being a Key Area, however, a Key area is in proximity. The nearest Key Area to the subject property is the Potential Areas for Annexation Key Area, which is located Approximately 0.1 miles to the south.

Page 18 of the Plan States:

“A significant portion of the County’s expected population growth will locate in one of the eight incorporated municipalities. As the largest municipality in El Paso County, Colorado Springs is expected to grow in population over the next several decades. As a result of this growth, Colorado Springs, and other municipalities including Fountain and Monument, will need to annex parts of unincorporated County to plan for and accommodate new development. This will either occur through new development within existing municipal limits or the annexation of subdivisions in unincorporated parts of the County.

This Key Area outlines the portions of the County that are anticipated to be annexed as development occurs. It is imperative that the County continue to coordinate with the individual cities and towns as they plan for growth. Collaboration with the individual communities will prevent the unnecessary duplication of efforts, overextension of resources, and spending of funds. The County should coordinate with each of the municipalities experiencing substantial growth the development of an intergovernmental agreement similar to that developed with Colorado Springs.”
(Emphasis added)

The Master Plan contemplates that the Potential Area for Annexation Key Area will see an increase in density and development. This is most certainly the case for this shrinking enclave. Land is being systematically annexed into the City of Colorado Springs and is being redeveloped as urban residential development. The remaining rural lots are being converted into commercial/light industrial lots as a “holding land use” until City services are extended to allow for redevelopment.

Area of Change Analysis

The subject property is identified in the Areas of Change map within the Plan as being within the “Minimal Change: Undeveloped” area of change.

Page 21 of the Plan characterizes areas of “Minimal Change: Developed” by stating:

“The character of these areas is defined by a lack of development and presence of significant natural areas. These areas will experience some redevelopment of select underutilized or vacant sites adjacent to other built-out sites, but such redevelopment will be limited in scale so as to not alter the essential character. New development may also occur in these areas on previously undeveloped land, but overall there will be no change to the prioritized rural and natural environments.”
(Emphasis added)

The subject property is not vacant and is currently utilized as an electric contractor equipment yard. The current property owner was not aware a variance of use was required to initiate the use. Additionally, the property owner did not know a building permit was necessary to construct the existing shop. No compliant, stop work order, or Code Violation has been issued to date for the existing contractor equipment yard. Sunflower Landscapes proposes to purchase the property to utilize as a landscape contractor equipment yard. Sunflower Landscapes will pull all applicable

building permits that the prior property owner did not in order to bring the property into full compliance.

The Master Plan anticipates redevelopment provided that it is limited to the essential character of the surrounding area. As discussed above, this rural enclave of Colorado Springs is seeing significant urban redevelopment to the north, south, east, and west. For this reason many lots within the enclave have undergone interim redevelopment to a “holding land use” until the time that City services are available and they too convert to urban development. The proposed variance of use is consistent with the established surrounding character and is, therefore, generally consistent with the recommendations of the area of change.

Placetype Analysis

The subject property is shown on the Placetypes map of Your El Paso Master Plan as being within the Suburban Residential Placetype. Page 28 of the Plan identifies the following land uses as being Primary Land Uses within the Suburban Residential Placetype:

- Single-Family Detached Residential with lots sizes smaller than 2.5 acres per lot, up to 5 units per acre

In addition, the Placetype includes the following Supporting Land Uses:

- Single-family Attached
- Multifamily Residential
- Parks/Open Space
- Commercial Retail
- Commercial Service
- Institutional

The Suburban Residential Placetype is described further on page 28 as follows:

“Suburban Residential is characterized by predominantly residential areas with mostly single-family detached housing. This placetype can also include limited single-family attached and multifamily housing, provided such development is not the dominant development type and is supportive of and compatible with the overall single-family character of the area. The Suburban Residential placetype generally supports accessory dwelling units. This placetype often deviates from the traditional grid pattern of streets and contains a more curvilinear pattern. Although primarily a residential area, this placetype includes limited retail and service uses, typically located at major intersections or along perimeter streets. Utilities, such as water and wastewater services are consolidated and shared by clusters of developments, dependent on the subdivision or area of the County. Some County suburban areas may be difficult to distinguish from suburban development within city limits. Examples of the Suburban Residential placetype in El Paso County are Security, Widefield, Woodmen Hills, and similar areas in Falcon.”
(emphasis added)

The identified primary land uses require central water and sanitation, which is not yet available to this lot. The placetype recommends commercial services as a supporting land use. The property is

located in close proximity to Woodmen Road and Marksheffel Road. As discussed above, this commercial use will act as a “holding land use” until the area is annexed into the City of Colorado Springs.

El Paso County Parks Master Plan

The El Paso County Parks Master Plan (2022) does not depict any planned or existing trails or open space on the subject property. Land dedication, or fees in lieu of land dedication are not required with a variance of use request.

Other Topical Elements of the County Master Plan

The proposed rezone is in compliance with the other topical elements of the County Master Plan, including the Master Plan for Mineral Extraction, and the El Paso County Wildlife Habitat Maps and Descriptors.

Road Impact Fee

The Road Impact Fee will be applicable to this development and will be calculated with the subsequent site development plan.

Drainage

Due to the increased imperviousness proposed with phase two, a drainage report will be submitted with the subsequent site development plan.